

## Tips and Tricks to Being a Great Subcontractor



Image Credit: <http://radio.wosu.org>

By Tyler Riddell,

The subcontractor is in a tricky situation; they act as their own boss while still being under the orders of the general contractor. This provides some unique challenges for the subcontractor that can be difficult to maneuver around.

To help avoid these sticky situations, here are some tips and tricks for the subcontractor:

### 1. Create detailed contracts with the general contractor

Disputes often arise between the general contractor and subcontractor not only about how the project should be executed but also disagreements down the road about what was previously “agreed” upon in the original contract. The most effective way to settle disputes before they occur is through contract. Creating a detailed contract allows no room for debate or miscommunication about expectations, which saves time, improves efficiency, and avoids ambiguity.

### 2. Understand subcontractor’s rights and responsibilities

The subcontractor is liable for the scope of their work and the safety of their employees. It is vital that subcontractors obtain the proper insurance

as well as understand what they are responsible for in the eyes of the law. At the same time, subcontractors also have rights that they must be aware of that can protect them against unfair practices by the general contractor.

### 3. Don’t take on too much

Subcontractors may be tempted to take on any project that is thrown their way. Despite this temptation, the subcontractor must be strategic and methodical when choosing which projects to accept. This selectivity will lead to a better project-to-subcontractor fit, which in turn will lead to higher productivity and quality that will be recognized by general contractors. Construction technology can aid in estimating which may help determine if the project is reasonable to take on given available resources. If the subcontractor finds himself being overwhelmed with the amount of qualified projects that come his way, mobile technology may be a viable option as it allows for streamlining normal practices and frees up time for the subcontractor to focus on the important aspects of a project.

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Publisher of  
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weekly newspaper



# California Sub-Bid Request Ads

## Balfour Beatty

Balfour Beatty is seeking quotations from qualified and certified DVBE subcontractors for the following project:

**Hayward Unified School District STEAM Buildings at Three Campuses, Project #18.117  
Hayward, CA**

**BID DATE: January 25th, 2018 at 2:00 PM**

Balfour Beatty will accept subcontractor bids from all qualified and certified DVBE firms for all applicable scope divisions. Interested subcontractors should contact the following for access to plans and specifications and declaring an intent to bid:

CONTACT: James Qualk  
**Balfour Beatty**  
NorCalBids@balfourbeattyus.com  
2335 Broadway, Suite 300, Oakland, CA 94612  
PH: 510-903-2054

Additional relevant project requirements include but are not limited to the following:

- This Contract is subject to prequalification. If a bidder is not prequalified to bid on the Contract, Owner will not accept the bid. Any subcontractors the bidder lists for Work requiring C-4, C-7, C-10, C-16, C-20, C-34, C-36, C-38, C-42, C-43, or C-46 licenses must have current prequalified status with the Owner. The application for prequalification must be submitted to the Owner by the date specified in the application. The prequalification application may be obtained at this link: <http://haywardusd-ca.schoolloop.com/file/1289141219243/1437633290802/3461425829257374989.pdf>
- The Contract is subject to the terms of the June 24, 2015, Project Stabilization Agreement ("PSA") between the Owner and various unions.
- Balfour Beatty requires a Payment and Performance Bond for all quotations over \$250,000 for this project pursuit.
- Insurance requirements include but are not limited to public liability, property damage, and workers compensation as set forth in the contract bid documents.
- Balfour Beatty shall not accept any subbid or enter into any subcontract without proof of the subcontractor's current registration to perform public work under Labor Code section 1725.5.

## Balfour Beatty

**EchoWater Tertiary Treatment Facilities (TTF)**

Located in Elk Grove, CA

Owner: Sacramento Regional County Sanitation District

**Bid Date: PRIME CONTRACTOR: Friday, February 16, 2018 @ 11:00am**

**Bid Date: SUBCONTRACTOR: Wednesday, February 14, 2018 @ 2:00pm**

BBII is interested in soliciting in Good Faith for all subcontractors and suppliers; in addition all DBE firms are encouraged to submit quotations for: Aggregate, Ball Valve, Bolt, Butterfly Valve, Cathodic Protection, Ceiling Suspension, Cement and Concrete, Check Valve, Concrete Drilling and Sawcutting, Concrete Pumping and Special Placement, Coupling, FCA, Flex, Ball Joint, Dewatering, Doors and Windows, Drainage and Containment, Ductile Iron Pipe, Earthwork, Electrical Work, Finish Carpentry, Fire and Smoke Protection, Fire Extinguishers & Cabinets, Fire Protection Piping, Fire Protection Specialties, Fire Protection/Monitoring System, Flashing and Sheet Metal, FRP Duct, FRP Wall Panels, Glass, Glazing, Grating, Groundwater Treatment Systems, Handrails and Railing, HDPE, Heating, Ventilating and Air Conditioning, Hoists and Crane, Instrumentation & Controls, Joint Sealer, Lockers, Louvers and Vent, Mechanical, Metal Deck, Misc. Metals/Metal Materials, Miscellaneous Valve, Nuts & Gaskets (BNG), Off-Site Transportation & Disposal, Overhead Door, Paints and Coating, Pipes and Tubes, Plaster and Gypsum Board, Plumbing Fixtures and Equipment, Precast Concrete, Pre-Engineered Structure, Process Equipment, Quality Control, Reinforcing Steel, Sanitary Sewerage, Shoring and Underpinning, Site Clearing, Site Concrete, Site Demolition, Site Preparation, Slope Protection & Erosion Control, Specialties, Storage Tank, Structural Steel, Structural Steel Erection, Temporary Facilities and Controls, Thermal & Moisture Protection, Valve, Window.

BBII is signatory to the Operating Engineers, Laborers, Cement Masons and Carpenters Unions. Please call for bonding and insurance assistance. Subcontractors should expect to sign the standard BBII subcontract form and provide a waiver of subrogation. It is the Subcontractors' responsibility to read the Plans and Specs and to acknowledge all Addenda in their Scope and Quotes. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Subcontractor scope (including any conditions or exceptions) is required 48 hours prior to bid deadline to allow proper evaluation. The project will be covered by an Owner Controlled Insurance Program (OCIP). This program will include Commercial General Liability, Workers Comp & Employee Liability and Excess/Umbrella Liability and should not be included in the Subcontractor's pricing.

In order to assist DBE Contractors and suppliers, we will divide total requirements into smaller tasks or quantities, and if necessary, adjust schedules to permit maximum participation. Interested subcontractors are required to indicate all lower-tier DBE participation offered on our quotation.

Contract Specifications and Plans are available for viewing at BBII's offices by appointment.

For your convenience, you may also view and download plans by following this link maintained by BBII:

<https://secure.smartbidnet.com/External/PublicPlanRoom.aspx?id=343178>

For questions, contact Brian Miller at (707) 427-8900 or by e-mail: [estimating.wr@bbiius.com](mailto:estimating.wr@bbiius.com).

**BALFOUR BEATTY**

(A Union/Prevailing Wage Equal Opportunity Employer)  
5050 Business Center Drive, Suite 250, Fairfield, CA 94534  
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License No.: 664318

## DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909

(925) 829-9220 / FAX (925) 803-4263

Estimator: ERIC ALLRED

Website: [www.desilvagates.com](http://www.desilvagates.com)

An Equal Opportunity Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

**CALTRANS ROUTE 162 CONSTRUCTION ON  
STATE HIGHWAY IN BUTTE COUNTY NEAR  
OROVILLE FROM 2.3 MILES WEST OF ROUTE  
99 TO 0.1 MILE EAST OF PAR 4 WAY,  
Contract No. 03-0G7304,  
Federal Aid Project No. ACST-P162(038)E,  
Disadvantaged Business Enterprise Goal  
Assigned is 12%**

OWNER:

**STATE OF CALIFORNIA - DEPARTMENT OF  
TRANSPORTATION**

1727 30th Street, Bidder's Exchange, MS 26,  
Sacramento, CA 95816

**BID DATE: JANUARY 30th, 2018 @ 2:00 P.M.**

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

**AC DIKE, ADL BURIAL LOCATION REPORT,  
COLD PLANE, CONSTRUCTION AREA SIGN,  
ELECTRICAL, EMULSION SUPPLIER, LEAD  
COMPLIANCE PLAN, GRINDING, STRIPING,  
SWPPP PREP/WATER POLLUTION CONTROL  
PLAN PREPARE, TESTING, TRAFFIC CONTROL,  
TRUCKING, WATER TRUCKS, STREET SWEEP-  
ING, EROSION CONTROL MATERIAL, RUBBER-  
IZED HMA (GAP GRADE) MATERIAL.**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:17pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is 17pa55wd) or from the Owner's site at [www.dot.ca.gov/hq/esc/oe/weekly\\_ads/all\\_adv\\_projects.php](http://www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php)

Fax your bid to (925) 803-4263 to the attention of Estimator Eric Allred. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.



# California Sub-Bid Request Ads



Healy Dragados PL3T Joint Venture – An Equal Opportunity Employer

\*\*\*INVITATION TO BID\*\*\*

**Project: Purple Line Extension Section 3 Tunnels Project – Design/ Build**  
**Owner: Los Angeles County Metropolitan Transportation Authority (METRO)**  
**Location: Los Angeles County**  
**Bid Date 2/28/2018 – 2:00PM PST**

The joint venture partners of Healy Dragados PL3T are soliciting subcontractor and supplier quotations in the following categories of work:

- General and Civil Contracting
- Asphalt Paving
- Earthwork and Grading
- Demo
- Ready Mix Concrete Supply
- Rebar Supply and Installation
- Hauling and Trucking
- Sanitation Houses
- Equipment Rental
- Trailer and Storage Rental
- Misc. Metals
- Aggregates
- Fencing
- Landscaping and Irrigation
- Electrical Installation
- Surveying
- Geotechnical Instrumentation and Monitoring
- Environmental Services
- Site Security
- Safety & First Aid Training
- Laboratory Services
- Materials Testing
- Traffic Control
- Street Sweeping
- Pre and Post Inspections
- Video and Photography
- Janitorial Services
- Pest Control
- Water Treatment
- Tree Removal
- Erosion Control
- Technical Consultants
- Planning Services
- Temporary Engineering (PE) Services

The Project will extend the existing heavy rail subway Purple Line approximately 2.59 miles from the future Century City Constellation Station site. The Section 3 alignment extends beneath the City of Los Angeles, Caltrans (I-405), Los Angeles County, and Veterans Affairs (VA) Hospital property. The Work under this contract will include, but is not limited to, furnishing all management, coordination, professional services, labor, equipment, materials and other services to perform the final design and construction of twin bored tunnels for the Project as further described in the Statement of Work, Specifications, and other documents provided in the RFQ/RFP (No. C40403C1151 TUNNEL).

To be added to the interested vendors list please visit us at [www.healydragadosjv.com](http://www.healydragadosjv.com)

Contact our office by Phone: (702) 754-6459, Fax: (702) 754-6458,

DBE companies are highly encouraged to provide quotations.

Quotations must be received by 2/21/2018



**Project Name: 490 South Van Ness Design-Build DIV 2 & 31 (Selective Trades)**

**Location: San Francisco, California**

**Bid Date: February 6, 2018 @ 2:00 PM**

**Pre-Bid Meeting: January 23, 2018 @10:00am**

**Location: Nibbi Office, 1000 Brannan Street, Suite 102**

**Labor Requirements: Prevailing Wage**

**Project Schedule: June 2018 - December 2019**

NIBBI/GUZMAN Joint Venture team has been selected as the General Contractor for the 490 South Van Ness project in San Francisco, CA. We are in receipt of the 50% CD Progress Set and are currently requesting bid proposals from qualified subcontractors including those certified with the San Francisco Contract Monitoring Department (CMD) as local business enterprises (LBE's) for Design Build DIV 2 & 31 (Demolition, Earthwork, Shoring/ Underpinning & Dewatering). **The Contract Monitoring Division (CMD) has set the SBE participation goal for this project at 20%.** For more information about the San Francisco SBE program as it relates to this solicitation, please see Exhibit A and/or contact Mr. Ryan Briscoe Young at (415) 581-2301 or [Ryan.B.Young@sfgov.org](mailto:Ryan.B.Young@sfgov.org) at the City and County of San Francisco Contract Monitoring Division. The project consists of new construction of 81 housing units in San Francisco with a total of 78,958 gross square feet. The 7-story type I-B Construction building is publicly funded 100% affordable housing residential building with ground floor public community flex space; one partial basement level for storage and building services. To get access to the bid documents, please contact Kristin Medwick, Senior Precon & Estimating Coordinator via email, [kristinm@nibbi.com](mailto:kristinm@nibbi.com). For specific questions regarding this project, please contact Noe Valenzuela, Preconstruction Project Manager via email, [noev@nibbi.com](mailto:noev@nibbi.com).

Request for Ethnic Minority-Owned Subcontractors for

**Engineering Services for the Design of Structural and Mechanical Retrofits to Lafayette Reservoir Outlet Tower**  
**Bid Date: February 8, 2018 at 4:00 PM**

Proposals requested by **January 25, 2018** for the following technical services: Corrosion Engineering, Mechanical Engineering, Environmental & Regulatory Permitting, and Ground Motion Analysis.

**COWI North America, Inc.**

1300 Clay St, Suite 700, Oakland, CA 94612  
 Phone: 510 839 8972 / **Contact: Annie Fougner**

An Equal Opportunity Employer



**REQUEST FOR QUALIFICATIONS & BIDS SOMA HOTEL**

**100 Channel Street, San Francisco, CA**

**Bid due date is February 12th, 2018 at 2pm**

**PreBid Meeting scheduled for Thursday,**

**February 1st at 10am in the Mission Creek**

**Pavilion (290 Channel Street, San Francisco).**

Hathaway Dinwiddie has been selected as the General Contractor for the SOMA Hotel project, a new 17-story building with 250 hotel guest rooms, meeting rooms, lobby and restaurant café at ground floor, rooftop community space with bar and hotel support facilities. The structure comprises a 3-story podium structure containing public and back of house spaces and a 14-story tower structure containing guest rooms and suites.

The Office of Community Investment and Infrastructure (OCII) has established a subcontracting and supplier participation goal for this project at 50% with first consideration for San Francisco-based LBEs, MBEs, WBEs and SBEs. We are currently requesting qualifications/bids for the following trades:

- |                 |                 |
|-----------------|-----------------|
| MANLIFT         | TOWER CRANE     |
| SURVEY & LAYOUT | ELEVATORS       |
| FIRE SPRINKLERS | HVAC + CONTROLS |
| ELECTRICAL      | PLUMBING        |

To obtain bid documents, email Project Manager, Alex Ojeda ([ojedaa@hdcco.com](mailto:ojedaa@hdcco.com)) and Preconstruction Manager, Sam Mesikepp ([mesikepps@hdcco.com](mailto:mesikepps@hdcco.com)). For questions regarding subcontracting goals, email Workforce Diversity Administrator, Leticia Avalos ([avalos@hdcco.com](mailto:avalos@hdcco.com)).

**HATHAWAY DINWIDDIE CONSTRUCTION COMPANY**

275 Battery Street, Suite 300

San Francisco CA 94111

Phone 415-986-2718 • Fax 415-956-5669

An Equal Opportunity Employer



# Latin America is poised for a turnaround in 2018

By Jerry Haar,

In these early days of 2018, it is sad and ironic that just as Latin America is reemerging from a prolonged period of recession and sluggish growth, its most important trading and investment partner, the United States, is looking inward and embracing economic nationalism.

The importance of U.S. commerce with the Americas cannot be overstated. U.S. producers export three times more to Latin America than to China. Central and South America (excluding Mexico) purchase 50 percent more U.S. goods than do the Chinese. In total trade, Latin America accounts for approximately 25 percent of total U.S. trade, and the United States runs a surplus of more than \$2 trillion with the region. As for foreign direct investment, 73 percent of the total (\$170 billion) comes from the United States.

So, how will our neighbors to the South likely fare in 2018? We can expect a recovery, albeit a modest one, in 2018. Growing confidence among the private sector, accommodative financial conditions, rising commodity prices and overall improvement in the global economy will usher in 2.4 percent growth in 2018 and 2.7 percent in 2019.

While macroeconomic projections are important, it is the microeconomic outlook and performance — based on individuals' and firms' decisions on resource allocations — that offer a more accurate indication of how business — is likely to fare in 2018.

In that regard, there are three drivers that merit careful watching in the new year:

**Digitization:** The digital revolution is having a transformative impact on how people interact, make purchases, bank and spend leisure time, and how companies do business and how government performs services such as e-procurement. There are almost 400 million Internet users, and by 2019 the user penetration rate is expected to jump to 61 percent. Latin America has the highest

daily mobile Internet usage in the world. Social media is one of the most popular online activities, with Google Sites and Facebook dominating. E-commerce is sweeping the region with over 150 million digital buyers spending \$85 billion at major sites such as MercadoLibre and B2B Digital.

the African continent, according to the Global Entrepreneurship Monitor; and accelerators such as Start-up Chile and Wayra and venture capital firms such as VOX and NXTP Labs are providing opportunities for tech-savvy young people to stay at home (rather than emigrate) and build sustain-

able businesses. Colombia's Tappsi, a ride-sharing venture and Argentina's Galicia Move, a digital bank are illustrative. However, low-tech and no-tech entrepreneurship are driving economic growth as well, from bicycle repair shops and food service delivery to organic farming and customized furniture making.

**Business-oriented reform:** Perhaps the most important driver of all is the legal, tax, financial and regulatory environment that affect business. This includes indicators such as starting a business, obtaining credit, enforcing contracts, registering property, protecting minority investors and trading across borders. In the World Bank's Doing Business 2018 report, half of the 32 economies in Latin America implemented at least one reform last year, with the region carrying out nearly 400 reforms during the last 15 years. However, compared to other regions in the world, Latin America performed poorly.

Recognizably, external forces will have an impact on Latin America's fortunes in 2018. For example, tax reform in the United States could create

greater financial volatility for the region due to an increase in capital flows back to the U.S. And Latin America's need to invest in infrastructure, human capital, strengthen governance and combat corruption, and advance trade and financial integration is enduring and challenging.

At the start of the new year, it indeed appears that region is poised for a turnaround. Harnessing the power of digitization, further fostering entrepreneurship, and successfully reforming the business environment will enhance the likelihood that 2018 will be a winning year for Latin America.

**SOURCE:** <http://www.miamiherald.com>



Digitization is affecting the public sector, as well. The Colombian government's Vive Digital is fostering a national digital ecosystem benefitting farmers, students and women-led households. In Chile, ChileAtiende provides a platform for accessing procedures, services and benefits provided by the State.

**Entrepreneurship:** Business growth and expansion is being fueled by an entrepreneurial ecosystem in Latin America that comprises incubators, accelerators, co-working spaces, angel investment, venture capital firms and university-based entrepreneurship centers. The region possesses the second highest rate of entrepreneurial intention after



# California Sub-Bid Request Ads



**BROSAMER & WALL, INC.**

An Equal Opportunity Employer is requesting quotations from all qualified DBE Professional services, sub-contractors, material suppliers and trucking for the following project:

**Contract No. 04-4G8504**  
**Replace Pedestrian Overcrossing**  
**FOR CONSTRUCTION ON STATE HIGHWAY IN SAN MATEO COUNTY IN**  
**PACIFICA AT THE SAN JOSE AVENUE PEDESTRIAN OVERCROSSING**  
**Bid Closing Date: January 24, 2018 @ 2:00 PM**  
**DBE GOAL: 13%**

**CONTACT:**

Robert Rosas  
 Brosamer & Wall Inc.  
 1777 Oakland Blvd, Suite 300 • Walnut Creek, California 94596  
 PH: 925-932-7900 • FAX: 925-279-2269

**PROJECT SCOPE:**

We are requesting bids for the following trades and/or material suppliers:

Brosamer & Wall Inc., is requesting quotes from all qualified subcontractors and suppliers including certified DBE firms for all items of work type, including but not limited to:

- ASPHALT PAVING
- BRIDGE DEMOLITION
- CLEAR & GRUB
- CONCRETE MATERIALS – CURE, DOWELS, ETC
- CONCRETE STRUCTURES
- CONSTRUCTION AREA SIGNS
- EARTHWORK/GRADING/ROADWAY EXCAVATION
- ELECTRICAL
- EROSION CONTROL – PERMANENT AND TEMPORARY
- FENCE
- GRINDING (COLD MILL)
- LANDSCAPING
- METAL BEAM GUARD RAIL (MBGR),
- MINOR CONCRETE
- NOISE MONITORING
- REBAR
- ROADSIDE SIGNS
- SCHEDULE DEVELOPER
- SHUTTLE SERVICE
- STORM DRAIN UNDERGROUND
- STREET SWEEPING
- STRIPING
- STRUCTURE CONCRETE
- SWPPP/WPC
- TRAFFIC CONTROL
- AGGREGATES SUPPLY
- TRUCKING
- JUST-IN-TIME TRAINING
- WATER TRUCK

For the complete list of the Actual Project Bid Items go to:  
<http://www.dot.ca.gov/des/oe/weekly-ads/oe-biditems.php?q=04-4G8504>

**Requirements:** Brosamer & Wall, Inc. will work with interested subcontractors/suppliers to identify opportunities to break down items into economically feasible packages to facilitate DBE Participation. Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage and worker's compensation for the entire length of the contract.

All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining/waiving insurance, bonding, equipment, materials and/or supplies please call or email Robert Rosas contact information below.

Plans and specifications can be viewed at our office located at 1777 Oakland Blvd Suite 300, Walnut Creek, Ca. 94596 or at no cost from Caltrans website. B&W will also make plans electronically please email [rosas@brosamerwall.com](mailto:rosas@brosamerwall.com) for free online link. Brosamer & Wall INC., intends to work cooperatively with all qualified firms seeking work on this project. If you are interested in submitting a subcontractor bid for this project, you may contact Robert Rosas Chief Estimator at 925-932-7900 or fax us your quote at 925-279-2269. PLEASE SUBMIT A COPY OF YOUR CURRENT DBE CERTIFICATION WITH YOUR BID. Subcontractors, Dealers/Suppliers and Brokers please provide your designation code to us on or before the bid date. B&W, INC., IS AN EQUAL OPPORTUNITY EMPLOYER.

## RGW Construction, Inc.

Contractors License A/B 591940  
 550 Greenville Road • Livermore, CA 94550 • Phone: 925-606-2400 • Fax: 925-961-1925  
 An Equal Opportunity Employer

RGW Construction Inc. is seeking all qualified DBE (Disadvantaged Business Enterprises) for the following project:

**State Highway in Santa Clara County in Sunnyvale and Mountain View from**  
**Fremont Avenue Undercrossing to 0.2 Mile North of Stevens Creek Bridge**  
**Contract No. 04-4G8304**

**Federal Aid Project No. ACNH-P085 (059)E**  
**Engineer Estimate: \$3,230,000.00 – 105 Working Days**  
**Goal: DBE 13%**

**Bids: January 17th, 2018 @ 2:00 PM**

**Requesting Sub-quotes for (including but not limited to):** Construction Area Signs, Traffic Control, Demolition/Bridge Removal, Erosion Control, Aggregate Base, Asphalt Paving, AC Dike, Grinding, Joint Seal, Reinforcing Steel-Rebar, Sign Structure, Signs Roadside, Concrete Curb & Sidewalk-Misc., MBGR, Metal Railing, Concrete Barrier, Thermoplastic & Painted Traffic Stripe & Marking, Pavement Marking, Signal & Lighting, Polyester Concrete.

Scope of Work: SB-dir polyester concrete and NB-dir structural concrete deck.

RGW is willing to breakout any portion of work to encourage DBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or the Caltrans website [www.dot.ca.gov/hq/esc/oe/](http://www.dot.ca.gov/hq/esc/oe/). Contact David Aboujudom 925-606-2440 [david@rgwconstruction.com](mailto:david@rgwconstruction.com) for any questions, including bonding, lines of credit, or insurance or equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.



**Kiewit**

Kiewit Infrastructure West Co.  
 4650 Business Center Drive Fairfield, CA 94534  
 Attn: Victor Molina • [norcal.bids@kiewit.com](mailto:norcal.bids@kiewit.com)  
 Fax: 707-439-7301

Requests sub-bids from qualified California Unified Certification Program (CUCP) certified Disadvantaged Business Enterprise (DBE), Subcontractors, Consultants, and/or Suppliers seeking to participate in the City of Larkspur, Bond Air Road Bridge Replacement in Larkspur, CA.

<http://www.dot.ca.gov/obeo/index.html>

Subcontractors and Suppliers for the following project:

**Bon Air Road Bridge Bridge Replacement**  
**Federal Project No. BHLS-5166 (015)**  
**Owner: City of Larkspur**

**Bid Date: January 30, 2018 at 2:00 P.M.**

**Disadvantaged Business Enterprises (DBEs)**

Wanted for the following scopes, including, but not limited to:

AC Paving, Aggregates Supply & Install, Bridge Bearings, Minor Concrete, CIDH, Concrete Supply, Concrete Reinforcement and Dowels, Structural Concrete, Prestressing Concrete, Precast Concrete, Concrete Pumping, Concrete Formwork, Concrete Barriers, Concrete Washouts, Clear & Grub, Demolition, Earthwork, Electrical, Erosion Control, Fencing, Guardrail, Joint Sealant, Landscaping, Metals, Pavement Markings, Piling, Pipe Supply, Plumbing Equipment and Controls, Street Sweeping, SWPPP, Signage, Traffic Control, Trucking & Hauling, Water Truck.

Bonding, insurance and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested certified, DBE suppliers and subcontractors.

Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

**Subcontractor and Supplier Scopes are due**  
**January 26, 2018 and Quotes NO LATER THAN**  
**January 29, 2018 at 5 PM.**

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

You can view the plans in our office during regular business hours by appointment.

Performance Bond and Payment Bonds may be required for subcontractors and a suppliers bond for suppliers.

Davis-Bacon Act  
 Buy America Requirements apply  
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# California Sub-Bid Request Ads

**PROJECT: RTE 10 – ORANGE STREET UNDERCROSSING TO REDLANDS BLVD.  
OFF-RAMP UNDERCROSSING, REDLANDS, CA. –SAN BERNARDINO COUNTY  
CALTRANS CONTRACT # 08-0K2914**

**\*\*THIS PROJECT HAS A 10 % DBE GOAL\*\***

**BID DATE: JANUARY 30TH, 2018 • BID TIME: 2:00 P.M.**

**Please respond by 5:00 p.m., JANUARY 29TH, 2018**

Coffman Specialties, Inc. (CSI) is requesting quotes from all qualified subcontractors and suppliers especially certified DBE firms for the following items of work, including but not limited to: trucking, street sweeping, equipment rental, lead compliance plan, progress schedule (cpm), develop water supply, construction area signs, traffic control system, automated work zone information system, temporary pavement marking, temporary traffic stripe, channelizer (surface mounted), temporary pavement marker, temporary pedestrian access route, portable changeable message sign, temporary railing (type k), temporary crash cushion module, temporary traffic screen, job site management, prepare storm water pollution prevention plan, rain event action plan, storm water sampling and analysis day, storm water annual report, temporary soil binder, temporary cover, temporary drainage inlet protection, temporary fiber roll, temporary concrete washout, treated wood waste, remove concrete, clearing and grubbing, roadway exc, finishing roadway, class 2 agg subbase, class 2 agg base, replace base, base bond breaker, replace asphalt concrete surfacing, prime coat, hma (type a), minor hot mix asphalt, rubberized hot mix asphalt (gap graded), place hot mix asphalt dike (type a), place hot mix asphalt dike (type c), place hot mix asphalt dike (type e), place hot mix asphalt dike (type f), place hot mix asphalt (miscellaneous area), tack coat, remove asphalt concrete dike, remove base and surfacing, drill and bond (dowel bar), individual slab replacement (rsc), joint seal (preformed compression), replace joint seal (preformed compression, 7/16" to 13/16"), isolation joint seal (preformed compression), remove concrete pavement and base, grind existing concrete pavement, structural concrete, approach slab (type r), minor concrete (minor structure), paving notch extension, clean expansion joint, joint seal (mr 1"), bonded joint seal (mr 2"), bonded joint seal (mr 1 1/2"), bar reinforcing steel, detectable warning surface, minor concrete (gutter depression), minor concrete (curb, sidewalk and curb ramp), remove concrete sidewalk (sqyd), remove concrete (curb and gutter), pre/post construction surveys, survey monument (type d), remove pavement marker, pavement marker (retroreflective), remove roadside sign, relocate roadside sign, furnish single sheet aluminum sign (0.080" unframed), roadside sign - one post, midwest guardrail system (stil post), vegetation control (minor conc), transition railing (type wb-31), end cap (type a), end cap (type tc), end anchor assembly (type sft), alternative flared terminal system, softstop terminal system, concrete barrier (type 60), concrete barrier (type 60gc mod), concrete barrier transition, salvage guardrail, reconstruct guardrail, remove concrete barrier, thermoplastic pavement, paint traffic stripe (2-coat), 6" thermoplastic traffic, 8" thermoplastic traffic stripe, remove thermoplastic traffic stripe, remove thermoplastic pavement marking, maintaining existing traffic management system elements during construction, microwave vehicle detection system, modifying existing electrical system.

Coffman Specialties, Inc. is signatory to Operating Engineers, Laborers, Teamsters, Cement Masons and Carpenters unions. Quotations must be valid for the same duration as specified by the Owner for contract award. Insurance and 100% Payment & Performance Bonds will be required, and will pay up to 1.5% for the cost of the bond. Waiver of Subrogation will be required. We will provide assistance/advice with obtaining Bonds/Insurance/Credit/Equipment. Subcontractors must provide contractor's license number and Department of Industrial Relations (DIR) registration number with their quote. Plans and specs are available at no cost to interested DBE firms from the CALTRANS WEBSITE using the Project ID # 08-0K2914 and/or our San Diego Office. We are an EOE & seriously intend to negotiate with qualified firms.

If you have any questions, Please contact Marty Keane: Phone 858-536-3100, Fax 858-586-0164 or email [estimating@coffmanspecialties.com](mailto:estimating@coffmanspecialties.com).



**9685 Via Excelencia, Ste 200 • San Diego, CA 92126**  
**Phone: (858) 536-3100 • Bid Fax: (858) 586-0164**  
**e-mail inquiries to: [estimating@coffmanspecialties.com](mailto:estimating@coffmanspecialties.com)**

**GHILOTTI CONSTRUCTION COMPANY, INC.**

**246 Ghilotti Avenue, Santa Rosa, CA 95407 • Phone: 707/585-1221 Fax: 707/585-1601**

**\*\*AN EQUAL OPPORTUNITY EMPLOYER\*\***

**SEEKING MBE/WBE/DBE/SBE/SBRA/LSAF/HUB SUBCONTRACTORS / SUPPLIERS / TRUCKERS**

**OWNER: City of Hayward**

**PROJECT #: 07507**

**DESCRIPTION: Recycled Water Distribution System – Winton Avenue to Eden Park Place**

**BID DATE & TIME: 2/15/18 @ 2:00PM • SUBMIT QUOTES BY: 2/15/18 @ 12:00PM**

**ENGINEER'S ESTIMATE: \$16,671,000 / 420 WD / \$1,000 Day LD**

**MINORITY GROUPS: MBE/WBE/DBE/SBE/SBRA/LSAF/HUB**

Ghilotti Construction Company is preparing a bid on the above referenced project. If your firm is interested in submitting a quote to us as a subcontractor and/or supplier, please advise us by FAX or phone ASAP. Your firm must be currently certified as a MBE/WBE/DBE/SBE/SBRA/LSAF/HUB firm with an agency acceptable to the City of Hayward & the California State Water Resource Control Board. Acceptable certifying agencies include USEPA, SBA, Caltrans, Tribal, State & Local governments or independent private organizations. **PLEASE SUBMIT A COPY OF YOUR CURRENT CERTIFICATION WITH YOUR BID.**

We are especially seeking quotes in such areas as outlined below. The project lists many, but not necessarily all divisions of work. It is advisable that you contact the referenced Estimator to discuss this project.

Quotes requested include, but are not limited to, the following scopes of work:

FABRIC & OILS, CAS, TRAFFIC CONTROL, RESET-ADJUST ROADWAY ITEMS, COLD PLANE AC, SLURRY SEAL, MINOR CONCRETE STRUCTURE, JACKED WELDED STEEL PIPE, EROSION CONTROL, STREET SWEEPING, MATERIAL SUPPLIER & TRUCKING

**\*GCC is available to discuss breaking out any portion of work to encourage minority participation.\***

**Contact:** Mr. Thomas Smith (707/585-1221 or [tom@ghilotti.com](mailto:tom@ghilotti.com)) is the Estimator for this project and is available to provide you with assistance to clarify any questions regarding the scope of work, including interpretation of plans, specifications and requirements, bid preparation and obtaining bonds, lines of credit, insurance and any technical assistance. GCC may also assist in obtaining any necessary equipment, supplies, materials or related services. (Please note: GCC may require Payment & Performance Bonds on all sub-contracts over \$25,000 per Ca. Public Contract Code Sect. 4108. GCC will pay bond premiums up to 1.5% of contract cost. GCC is a UNION CONTRACTOR. Any non-signatory subcontractors will be required to sign an agreement for trades covered under our agreements.)

**Documents:** Plans, specifications and project requirements may be reviewed at our office in Santa Rosa. They can also be accessed and downloaded for free through the City of Hayward's website: <https://www.hayward.ca.gov/business/doing-business-with-hayward/bidding-construction>. Contact the City of Hayward at (510) 583-4700 to purchase hard copies of the project documents for \$100 (if picked up) or \$125 if mailed by USPS. They may also be reviewed at the various builders exchanges and construction service offices throughout the San Francisco Bay Area.

**Requirements:** By submitting a proposal, the bidder affirms that they have carefully examined ALL the bidding documents/Addenda and that from his/her own investigation, they have satisfied themselves as to the nature and location of the work. GCC's written subcontract document execution is required of all successful subcontract bidders. A copy is available for inspection on GCC's website ([www.ghilotti.com/subcontractors/documents](http://www.ghilotti.com/subcontractors/documents)) and/or can be provided upon written request prior to bid submission. Inconsistent bid terms and conditions shall be void.

**Insurance:** As per our insurance requirements, your bid must include the cost of naming GCC as additional insured; including completed operations coverage; Use form "CG-2010-1185" or equivalent; include Primary and Non-Contributing wording on your certificate of insurance and waiver of subrogation is required.

## Direct Contractors Potentially Liable for Subcontractors' Failure to Pay Wages

Commencing on January 1, 2018, California has enforced and made effective AB 1701 (Labor Code § 218.7). In accordance with this new law, "direct contractors" on private works of improvements will now be directly liable for "any debt owed to a wage claimant or third party on the wage claimant's behalf, incurred by a subcontractor or any sub tier acting under or for the direct contractor." (Labor Code § 218.7(a)(1)). Thus if a subcontractor fails to pay its employees or union trust fund contributions, the general contractor will be required to make the payment directly, even if it has already paid the subcontractor in full. The law was drafted to protect employees in the construction industry from subcontractors who attempt to avoid their obligations to their employees even though they have been fully paid under their subcontracts.

Enforcement of this law can occur in three ways:

1. Enforcement of unpaid wages, and interest, against the direct contractor may be made by the Labor Commissioner through an administrative action, a civil action, or citation;
2. A third party owed fringe or other benefit payments/contributions may bring a civil action against the general contractor to enforce the subcontractor's obligation to the employee; and
3. A joint labor-management cooperation committee may bring a civil action against a direct contractor for unpaid wages upon 30 days' written notice by the committee. The notice need only describe the general nature of the claim and cannot limit the liability by the direct contractor due to the statements made in the letter.

The law authorizes a direct contractor to request and receive payroll records for a subcontractor's employees working on a project. If the subcontractor does not comply, this does not relieve the direct contractor of liability for unpaid wages and benefits. The direct contractor may withhold all sums owed if the subcontractor does not timely provide the information requested.



# California Sub-Bid Request Ads



Requests quotes from qualified and certified DBE Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

**Subs**

Concrete Barrier, Concrete Structures, Electrical, Fencing, Landscaping/Irrigation, Minor Concrete, PCC Paving, Asphalt Paving, Lean Concrete Base, Cold Plane Asphalt, Striping/Signs, Aluminum Signs, CIDH Pile, Soil Nail Walls

**Vendors**

Trucking, Rebar, Asphalt, Concrete, Traffic Control Materials, Aluminum Signs, Class 3 Aggregate Base, Lean Concrete Base, Lean Concrete Base Rapid Setting

**FOR CONSTRUCTION ON STATE HIGHWAY IN LOS ANGELES COUNTY IN AND NEAR CARSON ON ROUTE 110 FROM 0.2 MILE NORTH OF TORRANCE BOULEVARD UNDERCROSSING TO 190TH STREET UNDERCROSSING AND ON ROUTE 405 FROM MAIN STREET UNDERCROSSING TO 190TH STREET UNDERCROSSING**

**In District 07 On Route 110, 405**

**Contract No. 07-293704 Federal-Aid Project ACIM-X037(199)E**

**DBE Goal 13%**

**BID DATE January 23, 2018 @ 2:00 p.m.**

**Sub & Vendor Scopes and Bids Due Prior**

**Sukut Construction, LLC**

**4010 W. Chandler Avenue, Santa Ana, CA 92704**

**Contact: Matt Bahnsen**

**Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: [estimating@sukut.com](mailto:estimating@sukut.com)**

Plans/specs are available for viewing at our office by appointment, via Sukut's FTP site, or may be obtained from Owner. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut Construction will assist Qualified Subcontractors in obtaining bonds, insurance, and/or lines of credit. Please contact Sukut for assistance in responding to this solicitation. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

**Sukut Construction, LLC**  
An Equal Opportunity Employer

## Tips and Tricks to Being a Great Subcontractor

Continued from page 1

### 4. Go above and beyond

The best way to grow the subcontractor's clientele is to improve customer relations. Every industry faces a greater profit margin from a repeat customer rather than a new customer, and the subcontractor is no exception.

When working on a project for a general contractor, doing something beyond the bare minimum requirement shows the general contractor that you care about the project and that you are a good choice for future projects they might have. Each job that a subcontractor performs should act as an interview for future business.

### 5. Brand and promote your business

The subcontractor firm must also invest a percent of its profit into marketing and promotion.

Marketing and promotion can include sending mail, items, thank you notes, or any form of promotion to previous clients to keep your name top-of-mind. Aside from direct advertising, which can become costly, the subcontractor should also work toward developing their brand. Creating a brand means you're building an identity and includes creating a logo and consistent messaging to potential clients. Having a brand also means understanding what differentiates you from the competition in your same area of expertise. Begin by asking the most personal question of "why would a General Contractor or Owner contract with you against Acme Corp down the street?" "What are your three or four differentiators and make sure they speak to your buyer!"

Subcontractors should also ask previous clients for referrals and create a word of mouth promotion that is highly credible. Nothing amplifies your brand more positively than the voice of customers speaking your praise, which will bring in business for your firm.

### 6. Don't go around your general contractor

The subcontractor is responsible to their general contractor and is acting as an extension of them. Therefore, the subcontractor must not talk to the project owner about any disagreements or suggestions without going to the general contractor first. They must also ensure that they produce quality work that reflects well on both them and the general contractor.

### 7. Make sure funds are sufficient

The subcontractor is required to incur his own costs to complete a project and is later reimbursed. Because of this, the subcontractor must make sure that he can afford to cover labor, materials, travel, etc.

Continued on page 9

## Direct Contractors Potentially Liable for Subcontractors' Failure to Pay Wages

Continued from page 6

Direct contractors can protect themselves from this additional liability by:

1. Including in all private works construction contracts the requirement that subcontractors (including subcontractors of subcontractors) provide copies of all time cards, paystubs and proof of payment of benefits for employees on the project before any payments are issued to the subcontractor. Failure to produce this information shall result in a withholding of payments to the subcontractor. The production date should include sufficient time for review of the documentation and

still comply with payment obligations set forth within the contract.

2. Including an indemnity clause within the contract that specifically requires the subcontractor to defend and indemnify the direct contractor for any claim made by the subcontractor's (or subcontractor's subcontractor) employees for any claim for unpaid wages and or benefits made under Labor Code § 218.7.
3. Requiring the subcontractor provide a payment bond to satisfy the claims that could be made against the direct contractor under this section.

SOURCE: [www.jdsupra.com](http://www.jdsupra.com)

SPECIAL OFFER

## DO YOU KNOW ABOUT THE 3-FOR-1 AD OFFER IN THE SMALL BUSINESS EXCHANGE?

SBE increases the value of a single ad ... by 3!

We will make it worth your while using  
our value-added services!

### 3 ADS FOR ONE PRICE

- 1 paid in the SBE weekly newspaper and you receive
- 1 in the Friday daily e-Newsletter
- 1 on the website (running until bid date).

*(Proof of Publication will be included for all)*

# 3 for 1

Email ad copy to **Nabil Vo** at [nvo@sbeinc.com](mailto:nvo@sbeinc.com)

#### SBE IS CERTIFIED BY:

- California DGS

- California UCP

- New Orleans RTA (Louisiana UCP)

- New York UCP

Adjudicated newspaper of general circulation in the City and County of San Francisco (Gov. C. 6023)  
Outreach periodical contract with the San Francisco OCA (Resolution No. 26 7-17)

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795 Folsom Street, 1st Floor  
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[www.sbeinc.com](http://www.sbeinc.com)





# California Sub-Bid Request Ads

**SWINERTON**



**SWINERTON BUILDERS**

**INVITATION TO BID**

**JPL Acquisition Building Remodels**  
(190, 201, 241 and 291) – Pasadena, CA

**Bids are due January 29th 2018 before 10:00 AM**

DVBE, SBE, WBE, MBE, and local subcontractors and suppliers encouraged.

Swinerton Builders is seeking qualified subcontractors and suppliers to bid on the Jet Propulsion Laboratory Acquisition Logistics in Pasadena. This is a prevailing wage project with local hire requirements. This Design-Bid-Build project description is as follows:

The project consists of remodeling approximately 5,900 sf of the south side of the second floor of **B241**; to provide open area cubicles for 39 employees, 5 hard wall offices, 2 collaboration rooms, 2 conference rooms, and adds a break room and janitor closet. Also included is the remodeling of the existing restrooms to meet the ADA requirements, providing new air distribution, electrical and communications distribution, and lighting. Natural light will be increased by reconfiguring exterior windows and creating roof openings for solar tube lighting. New suspended ceilings and floor finishes will also be provided. Similarly, 8,375 sf of **B190** will be remodeled to include open office areas, private offices, conference rooms, restrooms a break room and network room. Both floors of **B201** will be next, including the renovation of 11,825 sf which requires new and remodeled restrooms. Lastly is **B291** which consists of approximately 4,266 square feet of office space on the second floor. The remodel will again consist of open office areas, private offices, conference rooms, restrooms, a break room, and network room. The renovation of this floor also provides new mechanical, electrical and network distribution. New suspended ceilings and floor finishes will be provided as well.

**The scheduled construction time frame is:** 8 months

**The project will involve the following trades:**  
Various Trades

**Per Jet Propulsion Laboratory all subcontractors must register their businesses by following the steps provided on their Link:** ( <https://www.jpl.nasa.gov/acquisition/business/> ). Subcontractors must follow the eight steps and submit their prequalification applications to JPL by January 29th 2018 if the subcontractor is not currently prequalified with Jet Propulsion Laboratory.

All interested bidders must be able to provide a payment and performance bond and/or show proof of bondability through the Swinerton Prequalification application.

**Interested Subcontractors should contact:**

Leo Trejo at 213-896-3400 or by email [LTrejo@Swinerton.com](mailto:LTrejo@Swinerton.com) for access to bid documents.

Subcontractors are also encouraged to begin the Swinerton Prequalification process at:

<http://www.swinerton.com/subcontractors/subcontractor-prequal>



**Advertisement of Upcoming Cal State Fullerton TOCA Project**

Exterior Site Lighting Upgrade: **\$675,000**

DVBE, SBE, WBE, MBE, and local subcontractors and suppliers encouraged.

**Swinerton Builders is seeking qualified subcontractors and suppliers** for all trades to participate in the upcoming Cal State Fullerton TOCA Project. This Project is Public Works Project, and is Prevailing Wage with Certified Payroll required.

**Trades**

Concrete, Electrical, and Site Utilities.

All interested bidders must be able to provide a payment and performance bond and/or show proof of bond ability through the Swinerton Prequalification application.

All interested bidders must be able to provide a payment and performance bond and/or show proof of bond ability through the Swinerton Prequalification application.

**Interested Subcontractors must submit their prequalification application by Friday January 19th 2018.**

Interested Subcontractors should contact:

Saed Ali at 213-905-9492, [sali@swinerton.com](mailto:sali@swinerton.com)

A link to the project documents are located at: <http://www.swinerton.com/subcontractors/subcontractor-current-bid-opportunities>

Subcontractors are also encouraged to begin the Swinerton Prequalification process at: <http://www.swinerton.com/subcontractors/subcontractor-prequal>



**Proven Management, Inc.**

225 3rd Street, Oakland, CA 94607  
Phone: 510-671-0000 • Fax: 510-671-1000

PMI requests proposals/quotes from all qualified and certified DBE/SBE/WBE/MBE subcontractors, suppliers, and truckers for the following project:

**THE CONSTRUCTION OF HAYWARD MAINTENANCE COMPLEX CENTRAL WAREHOUSE - BART #01RQ-150**  
**Bids: 01/23/2018 @ 2 pm**

The work in this contract includes but is not limited to: Demolition; Asbestos Abatement; Concrete; Rebar; Gypsum Cement Underlayment; Non-Shrink Grout; Concrete Unit Masonry; Metal Fabrications; Metal Stairs; Metal Railings; Decorative Metal; Struct Std Framing; Cold-Formed Metal Framing; Rough Carpentry; Wood Casework; Plastic Paneling; Fiberglass Reinforced Gratings; Thermal & Moisture Protection; Radiant Heating Rigid Insulation; Vapor Retarders; Standing-Seam Metal Roof Panels; Metal Wall Panels; Flashing & Sheet Metal; Firestopping; Metal Drs/Frms; Access Doors & Panels; Overhead Coiling Doors; Alum-Framed Entrances & Storefronts; Door Hardware; Glazing; Drywall; Tile; Acoustical Panel Ceilings; Resilient Base & Accessories; Resilient Tile Flooring; Static Dissipative Resilient Flooring; Resilient Athletic Flooring; Resinous Flooring; Tile Carpeting; Painting; Chemical Resistant Coatings; Bldg Specialties; Loading Dock Equipment; Residential Appliances; Industrial Equipment; Site Furnishings; Metal Bldg; Hydraulic Elevators; Plumbing; Fire Sprinkler Systems; HVAC, Electrical; Communication Systems; CCTV & Fire & Alarm Systems; Underground Utilities; Asphalt & Concrete Paving; Concrete Curbs, Gutters & Walks; Pavement Markings; Traffic Barriers; Chain Link Fences/Gates; Planting & Irrigation.

PMI will provide assistance in obtaining necessary bonding, insurance, equipment, supplies, materials or other related services. 100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please contact Ben Pearce at [ben@provenmanagement.com](mailto:ben@provenmanagement.com) PMI is signatory to the Operating Engineers, Carpenters, and Laborers Collective Bargaining Agreements.

**We are an Equal Opportunity Employer**

Visit [www.sbeinc.com](http://www.sbeinc.com) to download the latest SBE Newspaper and Newsletter



## Tips and Tricks to Being a Great Subcontractor

Continued from page 7

up front. If the subcontractor fails to correctly estimate the project costs and do not have the means to incur the payments, the project schedule will suffer, and the general contractor will not be pleased.

Because of the nature of this work, the subcontractor must make sure that he is keeping a record of every cost incurred. It would be useful for the subcontractor to invest in a project management solution that will allow him to fill out reports as expenses occur and can keep his documents in one centralized place. Detailed records of a subcontractor's expenses may also serve as a way to qualify for tax deductions.

### 8. Create a business plan

Nobody can run a successful business without a proper business plan. A business plan allows the subcontractor to be able to set clear and concise goals and look toward the long-term growth of the company. This business plan should force the subcontractor to consider factors that otherwise may have been glazed over such as: who is my target market? Who is my competition? What are my sales goals and how will I reach them? How much money do I need to cover expenses? Knowing the answer to these questions will allow the subcontractor to be prepared for whatever will happen in the future and have a plan in place to react.

The bottom line for subcontractors:

Don't make your job harder than it needs to be. Be organized, methodical, and knowledgeable in all business practices and use these tips and tricks to outsmart the difficulties that subcontractors often face.

SOURCE: [esub.com](http://esub.com)





# California Sub-Bid Request Ads



(An Equal Opportunity Employer)  
is requesting proposals (RFP) for the

UC Hastings – Academic Building Replacement project for the following trades.

-Elevators      -Fire Protection      -Metal Panels      -Curtainwall

• RFP Due Date - January 23rd, 2018 by 2:00PM

RFP Documents Can be Downloaded at :

<https://app.buildingconnected.com/public/5579ca47675b720a008b2c5a>

Please contact [greg.seldon@clarkconstruction.com](mailto:greg.seldon@clarkconstruction.com) with any questions or for more information.

Clark Construction Group- California, LP

Contractor License #839892

180 Howard Street, Suite 1200, San Francisco, CA 94105

Phone: 415-767-7016 • Fax: 415-767-7099

Guy F. Atkinson  
Requests

Sub-bids from All Qualified & Certified DBE Subcontractors/Suppliers  
for:

**Caltrans Contract 07-202124**

**Construction on State Hwy 710 in Los Angeles County**

**in and near Bell, Vernon and the City of Commerce**

**from 0.2 Mile South of Slauson Ave Overcrossing to 0.1 Mile North of Third St Overcrossing**

**Bids Tuesday, January 30, 2018**

**Description of Work, Services & Supply (but not limited to):** PAVEMENT REHAB & BRIDGE WIDENING: Aggregate Base, Architectural Treatment Gunite Finish, Biologist Services, Chain Link Railing (Various Sizes), CIDH (16"/87"/90") Concrete Piling, Concrete Barrier (Various Types), Construction Area Signs, Demolition, Drill & Bond Dowel, Drilled Piling, Electrical, Erosion Control, Fence/MBGR, Flatwork, Hazardous Waste Removal, HMA, Joint Seals, Furnish Laminated Panel Signs (Various Sizes), Landscape, LCB Rapid Set, Minor Concrete, Paving Supply, Pavement Marking, OHSS, Driven Piling, Polyester Concrete Overlay (Furnish/Place), Precast Bridge Concrete, Precast Prestressed Concrete Girders (Various Sizes & Types), Rapid Setting Concrete, Rebar, 24" Reinforced Concrete Pipe, Rock Blanket, Furnish Single Sheet Aluminum Signs (Various Sizes) Structural Concrete, Street Sweeping, Structural Steel, Temporary Concrete Washout, Temporary Fiber Roll/Gravel Bag Bern/Hydraulic Mulch/Hydroseed, Temporary Railing, Trucking.

REFER TO PROJECT SPECS FOR COMPLETE BID ITEM LIST.

**ENGINEER'S ESTIMATE is \$85,000,000**

11% DBE Project Goal

\*\*\*\*\*Lower Tier DBE participation is greatly encouraged\*\*\*\*\*

**Guy F. Atkinson**

18201 Von Karman Ave, 8th Floor, Irvine, CA 92612

[socal.esteeming@atkn.com](mailto:socal.esteeming@atkn.com)

Phone: 949-382-7145 / Fax: 949-553-0252

Guy F. Atkinson is a union contractor and an Equal Opportunity Employer. Atkinson is signatory to the Carpenters, Cement Masons, Laborers and Operating Engineers Unions. 100% Performance & Payment Bonds from an approved surety company will be required for subcontractors with contract value greater than \$100,000. Atkinson will pay the cost of bonds up to 2.0%. Atkinson will assist in obtaining necessary equipment, supplies, materials or related services. We will split items of work (see project specs for full list of bid items) and provide assistance for bonding, LOC and insurance where needed. Subcontractors will be expected to sign Atkinson's standard subcontract and to comply with our company's standard insurance requirements which include a waiver of subrogation. Please provide contractor's license number, DBE cert # number and Department of Industrial Relations (DIR) registration number with your quote.

Atkinson requests that subs and vendors register and prequalify in our online system at <https://www.atknextranet.com> prior to bidding.

**TO DOWNLOAD PLANS, SPECS, THE INFO HANDOUT,  
ANY ADDENDA, ETC and VIEW Q&A:**

Please go to the Caltrans Contracts web site:  
<http://www.dot.ca.gov/des/oe/weekly-ads/oe-project.php?q=07-202124>



Manson Construction Co.  
1401 Marina Way South Ste. 330  
Richmond, CA 94804  
TEL: 510-232-6319 • FAX: 510-232-4528

REQUEST FOR QUALIFIED  
SMALL AND MICRO LBE  
SUBCONTRACTORS & SUPPLIERS FOR  
**MARINE STRUCTURAL PROJECTS IV,  
(PIER 29 & 31.5 SUBSTRUCTURE REPAIR)**  
CITY AND COUNTY OF SAN FRANCISCO/  
PORT OF SAN FRANCISCO  
CONTRACT NO. 2790

**Bid Date: January 22, 2018 at 10:30 am**

Quotes are requested for the following items:

*Divers, Shotcrete, Asphalt, Concrete Disposal, Sika Products, Five Star Products, Denso North America Products, Dayton Superior Products, Euclid Products, Unitek Products, BASF Products and Simpson Strong-Tie Products*

Manson Construction is willing to break out items of work into economically feasible units to encourage LBE participation. If you are interested in this project, please provide us with a scope letter or contact Mark Stuessy at [MStuessy@mansonconstruction.com](mailto:MStuessy@mansonconstruction.com) or 562-983-2340 Ext. 2350 immediately.

Due to the bidding requirements the following must apply: All LBE's **must** be certified under the City and County of San Francisco Contract Monitoring Division. Please refer to <http://www.sfgov.org/cmd>. All LBE's must submit copies of qualifying certificate with proposal, provide company annual gross receipts, contractor's license number (if applicable) and NAICS code on scope letter. 100% Performance bonds and 100% Payment bonds are required. Manson will pay bond premium up to 1 1/2%. Current insurance and workers compensation coverage including USL&H and waiver of subrogation is required. Quotes must be valid for same duration as specified by owner for contract award.

Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation. Manson intends to work cooperatively with subcontractors and suppliers for all bid items they are licensed and qualified to perform.

Please contact Renee Williams for bond and insurance assistance, at [rwilliams@mansonconstruction.com](mailto:rwilliams@mansonconstruction.com) or 510-232-6319 ext. 8318. For technical questions regarding plans and specs please contact Mark Stuessy at 562-983-2340 Ext. 2350 or via email at [MStuessy@mansonconstruction.com](mailto:MStuessy@mansonconstruction.com)

Plans and specifications are available for download from Port of San Francisco website at <http://sfport.com/node/10047> or contact Mark Stuessy for viewing at Manson Office.

Visit [www.sbeinc.com](http://www.sbeinc.com) to  
download the latest  
SBE Newspaper  
and  
SBE E-Newsletter





# California Sub-Bid Request Ads



**BID INVITATION FOR CONSTRUCTION OF  
BART CONTRACT 01RQ-150 CONSTRUCTION OF  
HAYWARD MAINTENANCE COMPLEX PROJECT CENTRAL WAREHOUSE**

**Your bid is due to us on or before  
January 22nd, 2018 @ 5:00PM (Pacific)**

**Project Description:**

The Work involves the construction of a new Central Warehouse Building at the BART Hayward Maintenance Complex. The work shall include demolition of an existing building, construction of the new building and exterior break area, site improvements, and landscaping.

The major elements of work are: demolition, excavation, clearing and grubbing, and protect in place, relocate or maintain existing facilities during construction. Demolition shall include removal and disposal of the existing warehouse structure of approximately 120,000 square feet (200 feet by 600 feet), loading docks, utilities, slabs on grade, and foundation. Grading, site preparation, site work, site utilities, landscaping, drainage facilities, and final cleanup. Construction of a new Central Warehouse Building including offices, storage areas inside building, outside break area, docks, and appurtenances. The work includes but is not limited to HVAC, Electrical, Plumbing, Fire Protection, Fire Alarm, and Communication Systems including Public Address (PA), Closed Circuit Television (CCTV), Telephone and Computer Systems. The work also includes the removal, preservation, salvage, storage and installation of items to be reused or reinstalled.

Coordination of work is required to provide for continuous ingress/egress and for continuous operation of the Hayward Maintenance Complex. Also included are duct banks, manholes, transformer pads and cable/wire for the extension of a standby power feed, (transformers will be provided by others), warehouse equipment including furnishing and installation of new Contractor-furnished equipment, and installation of District-furnished, Contractor-installed equipment.

Demolish and restore designated existing features including but not limited to: paving, utilities, fire hydrants, piping and other features.

Provide protection for existing utilities including but not limited to: mechanical and plumbing, fire protection, electrical, irrigation, communications, security, and safety systems.

Provide site preparation including but not limited to installation and removal of temporary construction fencing and barricades; and demolition and temporary reconfiguration of other existing facilities.

Please contact the following estimators for questions related to your trade:

- Div. 1 **General Conditions** - Brian Ahern - 202-359-1777, brian.ahern@clarkconstruction.com
- Div. 2 **Selective Demolition, Site Demolition** - Emad Najafi - 301-272-6841- emad.najafi@clarkconstruction.com
- Div. 3 **CIP Concrete and Reinforcing** -Thompson Hunt - 301-272-6773, thompson.hunt@clarkconstruction.com
- Div. 4 **Unit Masonry** -Ted Tadayon - 301-272-8164, ted.tadayon@clarkconstruction.com
- Div. 5 **Structural Steel, Misc. Metals, Metal Decking, Ornamental Metals** - Nick Cobo - 301-272-6938 - nicholas.cobo@clarkconstruction.com
- Div. 6 **Misc./Rough Carpentry, Finish Carpentry** - Brandon Billy - 301-272-6877 - brandon.billy@clarkconstruction.com
- Div. 7 **Insulation, Joint Sealants** -Ted Tadayon - 301-272-8164, ted.tadayon@clarkconstruction.com
- Div. 7, **Roofing, Metal Panels, Flashing & Sheet Metal** - Alex Prasauskas - 240-517-0118, alex.prasauskas@clarkconstruction.com
- Div. 8 **Doors, OH Doors** -Ted Tadayon - 301-272-8164, ted.tadayon@clarkconstruction.com
- Div. 8 **Glass** - Andrew McCarthy - 301-272-7410 - andrew.mccarthy@clarkconstruction.com
- Div. 9 **Flooring, Painting** - Andrew McCarthy - 301-272-7410 - andrew.mccarthy@clarkconstruction.com
- Div. 9 **Drywall** - Alex Prasauskas - 240-517-0118, alex.prasauskas@clarkconstruction.com
- Div. 10 **Specialties, Signage** -Thompson Hunt - 301-272-6773, thompson.hunt@clarkconstruction.com
- Div. 11 **Loading Dock Equipment, Misc. Equipment, Shop Equipment** - Brandon Billy - 301-272-6877 - brandon.billy@clarkconstruction.com
- Div. 13 **Metal Buildings** - Nick Cobo - 301-272-6938 - nicholas.cobo@clarkconstruction.com
- Div. 14 **Elevators** -Ted Tadayon - 301-272-8164, ted.tadayon@clarkconstruction.com
- Div. 21 **Fire Suppression** - Mike Levy - 301-272-8359 - mike.levy@clarkconstruction.com
- Div. 22 **Plumbing** - Mike Levy - 301-272-8359 - mike.levy@clarkconstruction.com
- Div. 23 **HVAC, Test, Adjust & Balance** - Mike Levy - 301-272-8359 - mike.levy@clarkconstruction.com
- Div. 26 **Electrical** - Kathleen Hanley - 301-272-8354 - kathleen.hanley@clarkconstruction.com
- Div. 27 **Communications** - Kathleen Hanley - 301-272-8354 - kathleen.hanley@clarkconstruction.com
- Div. 28 **Security** - Kathleen Hanley - 301-272-8354 - kathleen.hanley@clarkconstruction.com
- Div. 31 **Earthwork, Stone Columns, Excavation Support** - Emad Najafi - 301-272-6841- emad.najafi@clarkconstruction.com
- Div. 32 **Asphalt Paving, Site Concrete, Pavement Markings, Fencing, Landscaping & Site Furnishings** - Alex Prasauskas - 240-517-0118, alex.prasauskas@clarkconstruction.com
- Div. 33 **Site Wet Utilities** - Emad Najafi - 301-272-6841- emad.najafi@clarkconstruction.com

**INFORMATION ABOUT PLANS AND SPECIFICATIONS**

**Drawings and Specifications can be acquired from:** Contact the trade estimators listed above for access to our Building Connected bidding site.

**Bid documents can be viewed at:** Clark Construction Group - California LP Plan Room, 180 Howard Street, Suite 1200, San Francisco, CA 94105 OR Clark Construction's Hayward field offices at 200 Sandoval Way, Hayward, CA 94544

**PRIOR TO BID DAY:** Contact the trade estimators listed above

**ON BID DAY ONLY:** Contact our bid room directly at: Phone: 301-272-6901; Fax: 301-272-6987

**INDUSTRY OUTREACH EVENTS**

Clark's estimators and executives will be present at each of the following events. A short description of the job will be made available and they will be able to answer your questions regarding how you can participate in this bid. All trade work subcontractors and equipment/material suppliers are welcome.

**BART DBE AND SMALL BUSINESS SUBCONTRACTOR MATCHMAKING SESSION**

Date: January 9, 2018 @ 3:30pm to 6:30pm  
Location: BART Hayward Maintenance Yard, 1029 Whipple Road, Hayward, CA 94544  
RSVP: Ms. Lupe Serrano at lupe@llusterassociates.com or 510 303-7587

**CLARK DBE AND SMALL BUSINESS OPEN HOUSE**

Date: January 11, 2018 @ 9:30 am  
Location: BART Hayward Maintenance Complex, Clark Jobsite. 200 Sandoval Way, Hayward, CA 94544  
RSVP: Mr. Brian Ahern, brian.ahern@clarkconstruction.com or 202-359-1777

Please ask Clark about any and all assistance we can render to any subcontractor with issues such as bonding or insurance assistance, estimating, or the breaking of work into smaller incremental pieces that will enable subcontractors to bid this work to Clark.

**AN EQUAL OPPORTUNITY EMPLOYER**  
We request bids from small, disadvantaged, minority, and Women-owned subcontractors and suppliers.



## Kiewit

**Kiewit Infrastructure West Co.**  
4650 Business Center Drive Fairfield, CA 94534  
Attn: Victor Molina · norcal.bids@kiewit.com  
Fax: 707-439-7301

Requests sub-bids from qualified Subcontractor, Consultants, and/or Suppliers seeking to participate in the Sacramento Regional County Sanitation District of Sacramento County, Tertiary Treatment Facilities Project (TTF) Project in Elk Grove, CA.

<http://www.epa.gov/> / <http://www.sba.gov/> / [www.californiaucp.org](http://www.californiaucp.org)

Subcontractors and Suppliers for the following project:

**Tertiary Treatment Facilities Project  
Contract No. 4283**

**Owner: Sacramento Regional County  
Sanitation District**

**Bid Date: February 16, 2018 @ 11:00 A.M.**

**Disadvantaged Business Enterprises (DBEs)**

Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Small Business Enterprise (SBE), Small Business in a Rural Area (SBRA), Labor Surplus Area Firm (LSAF), or Historically Underutilized Business (HUB) Zone Businesses wanted for the following scopes, including, but not limited to:

**Asphalt Paving, Aggregates, Bird Control Devices, Carpentry, Cathodic Protection, Minor Concrete, Concrete Pumping, Concrete Ready-mix, Concrete Reinforcement Supply & Install, Concrete Forms, Precast Concrete, Cast in Place Concrete, Concrete Accessories, Clear & Grub, Grouting, Demolition, Dewatering, Earthwork, Erosion Control, Equipment, Finishes, Furnishings, Fire-Suppression Systems & Protection, Geosynthetics, HVAC, Masonry, Metals, Openings, Paintings & Coatings, Plumbing, Piping & Valves, Public Address System, Quality Control, Specialties, Signage, Street Sweeping, SWPPP, Support of Excavation, Structures, Thermal & Moisture Protection, Trucking & Hauling..**

Bonding, insurance, and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested CUCP, MBE, SBE, SBRA, LSAF or HUB Certified DBE business suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

**Subcontractor and Supplier Scopes are due  
February 9, 2018 and Quotes NO LATER THAN  
February 15, 2018 at 4 PM.**

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to register your company to be able to receive bidding information.

You can view the plans in our office during regular business hours by appointment.

100% Performance Bond and Payment Bonds are required for this project.

**Davis-Bacon Act  
Buy American Requirements Apply  
Owner Controlled Insurance Program (OCIP) Applies  
An Equal Opportunity Employer  
CA Lic. 433176  
DIR # 1000001147**





# California Sub-Bid Request Ads



**BROSAMER & WALL, INC.**

An Equal Opportunity Employer is requesting quotations from all qualified DBE Professional services, sub-contractors, material suppliers and trucking for the following project:

**02-4G5504 - Reconstruct with HMA and PCC, Widen Structure and Upgrade Rails In Siskiyou County And Near Dunsmuir From Sacramento River Bridge To 0.6 Mile South Of North Mount Shasta Underpass**  
**Bid Closing Date: February 7, 2018 @ 2:00 PM**

**DBE GOAL: 10%**

**CONTACT:**

Robert Rosas  
 Brosamer & Wall Inc.  
 1777 Oakland Blvd, Suite 300 • Walnut Creek, California 94596  
 PH: 925-932-7900 • FAX: 925-279-2269

**PROJECT SCOPE:**

We are requesting bids for the following trades and/or material suppliers:

Brosamer & Wall Inc., is requesting quotes from all qualified subcontractors and suppliers including certified DBE firms for all items of work type, including but not limited to:

- |   |  |
|---|--|
| • ASPHALT PAVING                            | • SCHEDULE DEVELOPER                                       |
| • BRIDGE DEMOLITION                         | • SIGN STRUCTURES  |
| • CONCRETE BARRIER                          | • STORM DRAIN UNDERGROUND                                  |
| • CONCRETE PAVING                           | • STREET SWEEPING  |
| • CONCRETE MATERIALS – CURE, DOWELS, ETC    | • STRIPING   |
| • CONCRETE STRUCTURES                       | • SWPPP/WPC  |
| • CONSTRUCTION AREA SIGNS                   | • SAW AND SEAL   |
| • EARTHWORK/GRADING/ROADWAY EXCAVATION      | • TRAFFIC CONTROL  |
| • ELECTRICAL                                | • AGGREGATES SUPPLY – AGGREGATE BASE, RAW AGGREGATES, ETC. |
| • EROSION CONTROL – PERMANENT AND TEMPORARY | • TRUCKING   |
| • GRINDING (COLD MILL)                      | • ASPHALT OIL  |
| • METAL BEAM GUARD RAIL (MBGR),             | • JUST-IN-TIME TRAINING                                    |
| • MINOR CONCRETE                            | • SERVICE PATROL VEHICLE                                   |
| • PILING                                    | • WATER TRUCK  |
| • ROADSIDE SIGNS                            |  |
| • RUMBLE STRIP                              |  |

For the complete list of the Actual Project Bid Items go to:  
<http://www.dot.ca.gov/des/oe/weekly-ads/oe-biditems.php?q=02-4G5504>

**Requirements:** Brosamer & Wall, Inc. will work with interested subcontractors/suppliers to identify opportunities to break down items into economically feasible packages to facilitate DBE Participation. Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage and worker's compensation for the entire length of the contract.

All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining/waiving insurance, bonding, equipment, materials and/or supplies please call or email Robert Rosas contact information below.

Plans and specifications can be viewed at our office located at 1777 Oakland Blvd Suite 300, Walnut Creek, Ca. 94596 or at no cost from Caltrans website. B&W will also make plans electronically please email [rosas@brosamerwall.com](mailto:rosas@brosamerwall.com) for free online link. Brosamer & Wall INC., intends to work cooperatively with all qualified firms seeking work on this project. If you are interested in submitting a subcontractor bid for this project, you may contact Robert Rosas Chief Estimator at 925-932-7900 or fax us your quote at 925-279-2269. PLEASE SUBMIT A COPY OF YOUR CURRENT DBE CERTIFICATION WITH YOUR BID. Subcontractors, Dealers/Suppliers and Brokers please provide your designation code to us on or before the bid date. B&W, INC., IS AN EQUAL OPPORTUNITY EMPLOYER.

**Candlestick Point/Hunters Point  
 Shipyard Phase 2 - in San Francisco**

CP/HPS2 Infrastructure and Land Development Professional Consultants RFQ

Consultants directly contracted with the Owner (Civil Engineer) and Consultants to Civil Engineer (including Landscape Architect, Surveyor, JT Consultant, etc) are requested to submit Statements of Interest and Qualifications for Professional Services to prepare and refine design documents for infrastructure improvements for the Candlestick Point and Hunters Point Shipyard Phase 2 Redevelopment Projects (CP/HPS2). As a result of this RFQ, a pool of qualified Civil Firms and Consultants will be placed on a "Shortlist" for future work, and a full Request for Proposals will be solicited to the Shortlist for contract awards. No Contract Award will be made as a result of this RFP.

For more information, please visit:

**Architects and Engineers:**

City's OCA website:

<http://mission.sfgov.org/OCABidPublication/BidDetail.aspx?K=12607>

**Consultants and Professional Services:**

City's OCA website:

<http://mission.sfgov.org/OCABidPublication/BidDetail.aspx?K=12608>

Successor to the San Francisco Redevelopment Agency (SFRA) has established the 50% Small Business Enterprise (SBE) Participation goal for construction firms.

Respondents are encouraged to check this website regularly for updates.

**Pre-Bid Meeting:**

January 4, 2018 @ 3:00 PM  
 1 Sansome Street, Suite #3200  
 San Francisco, CA 94104

Proposals must be submitted  
 January 18, @ 2:00 PM (PST).

**AMES CONSTRUCTION, INC.**

391 N. Main St., Ste 302  
 Corona, CA 92880  
 (951) 356-1275/(951) 549-9003 FAX

Ames Construction, Inc. is seeking certified and qualified SBE subcontractors and/or suppliers to meet the 27% goal of which a minimum of 5% shall be allocated to VSBE for the following:

**PROJECT:**

SPEC NO. HD-S2527 – PIER B PUMP STATION UPGRADE PROJECT

**OWNER:**

CITY OF LONG BEACH –  
 BOARD OF HARBOR COMMISSIONERS

BID DATE/TIME: January 23, 2018 @ 2:00 PM

**PLEASE SUBMIT BID TO:**

Ames Construction, Inc.

391 N. Main St., Ste 302 • Corona, CA 92880  
 Phone: (951) 356-1275 • Fax: (951) 549-9003

**SBE/VSBE Subs/Suppliers required include but are not limited to:** Asphalt paving, aggregates, dewatering, electrical, instrumentation & controls, lighting, fencing, plumbing, asbestos & lead abatement, demolition, minor structures, minor concrete, rebar, misc. metal, structural steel, ready mix concrete, pipe & fitting supply, pumps – flow/sump supply, rain event plan, hazardous waste disposal, waste disposal, roofing, masonry, metal door & frame repairs, HVAC, toilet accessories, painting & coating, propane tank and underground oil drip tank removal, non-hazardous waste removal, guardrail, testing and vacuum relief valve supply. Ames Construction, Inc. will work with subcontractors to breakdown items into economical feasible packages.

All businesses wishing to receive SBE and VSBE status on a Port contract are required to be certified by either the Port or by the DGS. The Port's SBE Program staff is available to provide information on the program requirements, including SBE certification assistance. Please contact the SBE Office at (562) 283-7598 or [sbeprogram@polb.com](mailto:sbeprogram@polb.com). You may also view the Port's SBE program requirements at [www.polb.com/sbe](http://www.polb.com/sbe)

Ames Construction, Inc. shall require bidder to provide performance and payment bonds for the full amount of the Subcontract values. Costs of the bonds are to be provided as a separate line item. Please call to discuss how Ames Construction, Inc. can assist you in your bonding, credit and/or insurance needs. Also, let us know if you need assistance in obtaining necessary equipment, supplies, or materials for this project. We are an equal opportunity employer. Ames Construction, Inc.'s subcontract terms and conditions will apply to any contracts resulting from this request. The Subcontractor, by submission of its bid, agrees to the "Terms and Conditions" including all Exhibits and Attachments of Ames Construction, Inc. Subcontract Agreement. Ames Construction, Inc. reserves the right to accept or reject any or all quotations. Bids shall remain open and valid for ninety (90) calendar days after the Bid Deadline or until the contract is executed, whichever occurs first. Ames Construction, Inc. is an EOE.

Our contact for this project is Kelly Daken. He can be reached at (951) 356-1275 or by email at [kellydaken@amesco.com](mailto:kellydaken@amesco.com). **Please fax all quotes to (951) 549-9003.**

Plans and specifications can be viewed and downloaded at:

<https://ames.sharefile.com/d/e5322d80d1644615>

# Public Legal Notices



**REQUEST FOR PROPOSALS FOR THE TERMINAL 1  
RETAIL CONCESSION LEASES  
AT SAN FRANCISCO INTERNATIONAL AIRPORT**

The Airport Commission has commenced the Request for Proposals (RFP) process for the Terminal 1 Retail Concession Leases. The Request for Proposals includes 2 Newsstand Leases, 1 Newsstand and Convenience Store Lease bundle, 1 Electronics Lease, 1 Regional Gift Store Lease, 1 Bath & Beauty Store Lease and 1 Sunglass Store Lease.

The proposed minimum financial offers range from \$124,000.00 to \$480,000.00 with terms of seven or ten years. Rent for the Electronics Store shall be the higher of the Minimum Annual Guarantee or the sum of the percentage rent structured as follows: 8% of Gross Revenues achieved from licensed electronic products and hardware products; plus 12% of Gross Revenues achieved up to and including \$500,000.00 (excluding licensed electronic products and hardware products) ; plus 14% of Gross Revenues achieved from \$500,000.01 up to and including \$1,000,000.00 (excluding licensed electronic products and hardware products); plus 16% of Gross Revenues achieved over \$1,000,000.00 (excluding licensed electronic products and hardware products). Rent for all other leases shall be the higher of the Minimum Annual Guarantee or the sum of the percentage rent structured as follows: 12% of Gross Revenues achieved up to and including \$500,000.00; plus 14% of Gross Revenues achieved from \$500,000.01 up to and including \$1,000,000.00; plus 16% of Gross Revenues achieved over \$1,000,000.00. Small, local and disadvantaged businesses are encouraged to participate.

The Informational Conferences will be held on Wednesday, January 24 at 10:00 a.m. and 1:30 p.m. at the Aviation Museum at San Francisco International Airport. The same information will be presented at each conference, attendance at both is not encouraged.

Please see <http://www.flysfo.com/business-at-sfo/current-opportunities> for additional information or call Clarissa Mamaril, Principal Property Manager, Revenue Development and Management Department, (650) 821-4500.

CNS-3087602#



**REQUEST FOR PROPOSALS FOR THE TERMINAL 1  
FOOD AND BEVERAGE CONCESSION LEASES AT SAN  
FRANCISCO INTERNATIONAL AIRPORT**

The Airport Commission has commenced the Request for Proposals (RFP) process for the Terminal 1 Food and Beverage Concession Leases. The Request for Proposals includes 5 Quick Serve Restaurant Leases, 2 Sit-Down Restaurant and Bar Leases, 1 Café & Market Lease and 1 Café Lease.

The proposed minimum financial offers range from \$240,000.00 to \$620,000.00 and the terms are ten years. Rent for the Quick Serve Restaurants and Café shall be the higher of the Minimum Annual Guarantee or the sum of the percentage rent structured as follows: 8% of Gross Revenues achieved up to and including \$500,000.00, plus; 10% of Gross Revenues achieved from \$500,000.01 up to and including \$1,000,000.00, plus; 12% of Gross Revenues achieved over \$1,000,000.00. Rent for the Sit-Down Restaurant and Bars and the Café & Market shall be the higher of the Minimum Annual Guarantee or the sum of the percentage rent structured as follows: 8% of Gross Revenues achieved up to and including \$1,500,000.00, plus; 10% of Gross Revenues achieved from \$1,500,000.01 up to and including \$2,000,000.00, plus; 12% of Gross Revenues achieved over \$2,000,000.00.

The Informational Conferences will be held on Wednesday, January 24, 2018 at 10:00 a.m. and 1:30 p.m. at the Aviation Museum at San Francisco International Airport. The same information will be presented at each conference, attendance at both is not encouraged.

Please see <http://www.flysfo.com/business-at-sfo/current-opportunities> for additional information or call Tomasi Toki, Principal Property Manager, Revenue Development and Management Department, (650) 821-4500.

CNS-3087377#

**OAKLAND UNIFIED SCHOOL DISTRICT**

**OAKLAND UNIFIED SCHOOL DISTRICT  
ADVERTISEMENT AND NOTIFICATION FOR ANNUAL PREQUALIFICATION  
2018**

Notice is hereby given that the governing board of the Oakland Unified School District (“District”) is prequalifying certain contractors on the District’s state-funding eligible lease-leaseback projects.

It is mandatory that all of the following contractors who intend to submit a bid or proposal for District Projects, fully complete the District’s prequalification questionnaire, provide all materials requested therein, and be approved by the District to be on the final prequalified contractors list. If a contractor has been prequalified by the District within the past three (2) years, that contractor may complete the District’s “renewal” prequalification questionnaire for a total of three (3) years. The District will notify contractors of their three (3) year anniversary date in the contractor’s prequalification letter.

This prequalification requirement applies to the following contractors:

- A contractor with an A, B, C-4, C-7, C-10, C-16, C-20, C-34, C-36, C-38, C-42, C-43, and/or C-46 license(s) that intends to bid as a contractor (prime contractor) directly to the District for design-bid-build and lease-leaseback projects.
- A contractor with a C-4, C-7, C-10, C-16, C-20, C-34, C-36, C-38, C-42, C-43, and/or C-46 license(s) that intends to submit proposals as a first-tier subcontractor to a general contractor (prime contractor) that is bidding directly to the District for design-bid-build and lease-leaseback projects.

Contractors must complete the District’s form. No other prequalification documents submitted by a contractor will meet the District’s requirements and all forms must be submitted on the most recent respective forms. **Certified Local/Small Local Resident Business Enterprise contractors shall be prequalified pursuant to the District’s Prequalification for Prospective Certified Local/Small Local Resident Bidders. PLEASE NOTE: A PRIME CONTRACTOR FOR WHICH THEY HOLD THE APPROPRIATE LICENSE IS AUTOMATICALLY QUALIFIED TO BE PLACED ON THE SUB LIST.**

All contractors shall submit completed prequalification documents as follows:

Location	Date
Juanita.hunter@ousd.org	First-Tier Subcontractors <b>and</b> General (Prime) Contractors <b>and</b> Certified Local, Small Local and Small Local Resident Business Enterprise Subcontractors must be submitted by: <b>December 31, 2018</b>

Prequalification packages are available for pick-up at the following location: Oakland Unified School District, 955 High Street, Oakland, CA 94601. Prequalification packages can also be obtained from the District’s website at: [www.ousd.org](http://www.ousd.org), by going to: “District Services” > “Facilities Planning & Management Department” > “Bids & Request for Proposals.”

The District will notify each contractor that submits a prequalification package if it meets the prequalification requirements. Prequalified contractors will be eligible to bid on the District’s projects that are within a contractor’s bonding and financial capacity. Contractors will be placed on the District’s Qualified Bidders List for one (1) calendar year following the date of initial prequalification. The District reserves the right to request any contractor update its prequalification forms on an annual basis and/or the right to revoke, suspend, or rescind a contractor’s prequalification status due to a contractor’s change in status or the failure to update information. The prequalification questionnaire answers and financial statements submitted by contractors are not public records and are not open to public inspection. All information provided will be kept confidential to the extent permitted by applicable law.